# **Commercial Real Estate:** The Benefits of Community

In the past few weeks we at Rosenthal Land Advocates have had the opportunity to further discover the positive effect that vibrant, close knit communities can have on the value of real

As part of our work as land advocates, we recently had a meeting with Kevin Heitritter, the President of Crossroads Business Park's community association. Crossroads Business Park (and Kevin's business, Innovative Document Solutions) is located in Murrieta at 26855 Avenue, directly across the street from Temecula Motorsports.

Kevin was quick to offer us his assistance. RLA was retained to manage and sell a bank owned flex space within Crossroads Business Park, and Kevin expressed concern that the property would be "dumped" on the market and possibly result in diminished property values for the other business park owners. This was a very valid concern being that after surviving the recession, a few of the business park owners were finally hoping to refinance to take advantage of rising property values, still attractive interest rates and the growing number of lenders re-

entering the market place. The more I spoke with Kevin, the more I was taken aback by his authentic concern for the well-being of the community of business park owners that he represented. For example, even though Kevin expressed interest in purchasing the space, he first wanted us to contact another owner in the business park because he thought he could use the space more than him. Another business owner echoed Kevin's remarks in sharing with me how their vibrant business park community association transcended mere "business relationships." They obviously have something very special going on here.

I left Kevin promising that I would share his concerns with



**David Rosenthal** 

the bank and advocate that the bank approve a budget for the interior to be painted, re-carpeted and the windows and such be thoroughly cleaned. Due to our excellent relationship with the national bank that owns the property, and being that the bank is community minded, they quickly approved a budget for the work to be performed as

As demonstrated by RLA's

recent successes, it is very clear that by truly understanding a property's highest and best use and marketing it to end users, we can (as a result of bypassing the middle man / investor) substantially increase its selling price. However, what is not as clear is to what extent vibrant community property associations enhance property value. Recent scientific findings support that "the human brain is wired to connect with others so strongly that it experiences what they experience as if it was happening to us." Hence it is unlikely for one to have feelings of loneliness or isolation whilst remaining "connected." Because robust communities create environments more conducive to people connecting with others, they are more sought after in the market place.

However, the story does not end here. Besides having a particularly vibrant community of business owners, Crossroads Business Park seems to have a built in hedge against the ever increasing growth of Amazon and other online retail stores. It turns out that the business park's flexible zoning and its large open spaces are ideal for experience-based businesses -- businesses where customers naturally connect with staff and with each other as they share the experience and joy of: learning a new dance step or karate move, using collaborative work spaces, or witnessing a child rolling over for the first time during a mommy and me class.

It is these types of experience orientated spaces that will thrive in the electronic age—spaces where people feel alive and present as they connect to one another via shared passions and experiences. RLA is very grateful to have the full support of the City of Murrieta, its Economic Development Director Bruce Coleman, and the President of Crossroads Business Park Kevin Heitritter in the marketing and selling of this dynamic bank owned flex space. However, we now want to hear from you-the people that live, work and shop in the community. So pick up the phone and tell us what you want to see at 26855 Jefferson Avenue, Unit D, Murrieta, Ca (directly across the street from Temecula Motorsports). David can be reached at 949-943-2926 or by email at david@rosenthallandadvcocates.com

David earned a B.A. in Political Science from UCLA in 2002, summa cum laude, Phi Beta Kappa and a M.S. in Real Estate Development from Columbia University in New York, New York in 2007. He grew up working for his father in the construction industry and later as a banker in Newport Beach, CA. David is a graduate of Leadership Tomorrow, former President of the Irvine Police Academy Alumni Association and founder and President of Rosenthal Land Advocates. He is a licensed real estate broker, general contractor and a member of the Urban Land Institute

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# **New Home or Resale**

whether they want to purchase a resale home or a brand new home. With the cost of homes increasing in the Inland Empire it is becoming more and more possible for a buyer to purchase a brand new built home rather than a resale home. This is because sellers of resale homes are listing their homes at equivalent prices of newly built homes. Here is a list of reasons why a resale home or brand new home might be for you. A resale home is for you if you...

- · like developed landscaping and lush natural surroundings and don't want to have to establish it; a resale home may be the right choice for you.
- want to know the character and history of the potential neighborhood and want to associate yourself with its identity, then you may
- want to choose a resale home in a location that allows you to do that.
- want to know your potential neighbors before you move in and not expect surprises like a shopping mall or restaurant next to your new home, a resale home may be the right one for you.
- wish to spend a little less • desire more land or space
- Generally Resale homes tend to have lower taxes

especially if they were built prior to the year 1990. Also Resale homes tend to have large lot sizes creating more privacy for the owners. A brand new home is for you if you...

• like the experience of a fresh start, and enjoy fostering relationships with other new home builders. Families, who buy a new home in a particular area, are at a common level, facing similar challenges and life-changing situations, which draw them



Ben Rubalcava

electricity consumption and want a more energy-efficient home. New homes have technological improvements to heating and cooling systems, insulation, construction technology, etc.

are concerned about the

consider technology access critical. This includes prewiring for high speed internet connection or multiple phone lines.

· love decorating the home from scratch like picking your own colors from paint to carpeting. You can even pick your own cabinet styles and countertops. For new home buyers please be sure to check

your tax rate prior to purchasing because often times you will pay higher taxes for new builds or even homes that were built within the last 15 years or so. Also ask if your new home has any special assessments or Mello Roos. You'll find that some new builds have both Special Assessments and Mello Roos, so be cautious and be well informed of what you are buying. Generally new builds lack Mature Vegetation so if you're looking for a large tree to build a tree house for the kids then you may want to consider buying a Resale home or settle for a jungle gym with swing set for the kids.

If you are interested in finding out any further information on

resale homes or brand new built homes, please do not hesitate to contact your Highly Motivated REALTOR Ben Rubalcava Re/Max Partners, at (951)444-5825. BRE License #01877582. You can also email me at benrubalcava@yahoo.com or visit me at www.buyandsellinriversidecounty.com or http://www facebook.com/benjamin.rubalcava.1 or lastly you can visit me at http://www.zillow.com/profile/benrubalcava1/

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## A guide to recent real estate transactions in the Inland Empire

### June 9th through June 15th courtesy of Inland Valleys Association of REALTORS®, INC. RIVERSIDE (CONTINUED) MORENO VALLEY (CONTINUED) RIVERSIDE CORONA (CONTINUED)

842 sq ft, 1 bd 1 ba, 48dom,

1417 sq ft, 1 bd 1 ba, 3dom,

736 sq ft, 1 bd 1 ba, 44dom,

1119 sq ft, 2 bd 2 ba, 64dom

1081 sq ft, 1 bd 1 ba, 33dom

1104 sq ft, 2 bd 2 ba, 118dom,

1160 sq ft, 1 bd 2 ba, 19dom

1118 sq ft, 2 bd 2 ba, 7dom,

1250 sq.ft. 1 bd 1 ba. 66dom

1040 sq ft, 2 bd 2 ba, 8dom,

1722 sq ft, 2 bd 3 ba, 80dom

1971 sq ft, 3 bd 3 ba, 71dom

1668 sq ft, 2 bd 3 ba, 32dom.

\$285000, 1927 sq ft, 2 bd 3 ba, 206dom.

3739 Springmount Street, selling price

\$287000, 1855 sq ft, 2 bd 3 ba, 11dom,

sq ft, 1 bd 2 ba, 30dom,

sq ft, 2 bd 2 ba, 127dom,

sq ft, 2 bd 2 ba, 25dom,

sq ft. 1 bd 1 ba, 7dom,

sq ft, 1 bd 1 ba, 6dom,

sq ft, 2 bd 2 ba, 30dom,

10749 Wells Avenue, selling price \$142000,

1376 Wheaton Way, selling price \$175000,

3529 Mckenzie Street, selling price \$205000.

6575 Rexford Drive, selling price \$215000,

5489 Harold Street, selling price \$217000,

### CORONA

11241 Sunway Drive, selling price \$100000, 1440 sq ft, 2 bd 2 ba, 81dom, 2155 Highpointe Drive, selling price \$125000, 540 sq ft, 1 bd 1 ba, 121dom 779 Gianni Drive, selling price \$142500, 850 sq 1296 Old Hickory Road, selling price \$467000, ft, 1 bd 1 ba, 7dom, 26646 Caravan Circle, selling price \$295000, 1439 sq ft, 2 bd 3 ba, 43dom, 2030 Napoli Court, selling price \$315000, 1298

sq ft, 2 bd 3 ba, 32dom, 27383 Eagles Nest Drive, selling price \$318000, 1639 sq ft, 2 bd 2 ba, 57dom, 1466 Ripchak Road, selling price \$320000, 1687 sq ft, 2 bd 3 ba, 6dom 13178 Lucky Spur Lane, selling price \$324500, 1591 sq ft, 2 bd 3 ba, 62dom, 908 Francis Street, selling price \$325000, 1333

4124 Blair Street, selling price \$335000, 1895 sq ft, 2 bd 3 ba, 109dom 1035 Ridgewood Drive, selling price \$345000, 1577 sq.ft. 2 bd 2 ba. 85dom 4276 Windspring Circle, selling price \$355000,

sq.ft. 2 bd 2 ba. 44dom.

1746 sq ft, 2 bd 3 ba, 37dom, 13173 March Way, selling price \$360000, 1611 sq ft. 2 bd 2 ba. 61dom. 209 Francis Street, selling price \$362000, 1634 sq ft, 2 bd 2 ba, 32dom 623 Terra Drive, selling price \$373000, 1557 sq

ft, 2 bd 3 ba, 28dom, 515 Wheeler Circle, selling price \$375000, 1778 sq ft, 2 bd 3 ba, 85dom 649 Citron Street, selling price \$379900, 1615 sq ft, 2 bd 2 ba, 6dom,

1215 Conestoga Street, selling price \$390000, 1732 sq ft, 2 bd 2 ba, 9dom 610 Hacienda Drive, selling price \$394000, 1694 sq ft, 2 bd 2 ba, 64dom, 901 Auburndale Street, selling price \$398250, 1987 sq ft, 2 bd 3 ba, 8dom, 990 Brookwood Drive, selling price \$399000,

1735 sq ft, 2 bd 2 ba, 42dom, 25394 Noble Canyon Street, selling price \$399000, 3418 sq ft, 3 bd 3 ba, 44dom, 24910 Ashtree Court, selling price \$399900, 2899 sq ft, 2 bd 3 ba, 31dom, 1324 Goldeneagle Drive, selling price \$400000.

1809 sq ft, 2 bd 3 ba, 41dom 324 Jessica Lane, selling price \$403000, 2184 sq ft, 2 bd 3 ba, 21dom, 1623 Hemlock Circle, selling price \$410000, 1983 sq ft, 2 bd 2 ba, 42dom, 132 Englemann Drive, selling price \$410000,

2517 sq ft, 2 bd 3 ba, 69dom, 23665 Pomelo Road, selling price \$413000, 2264 sq ft, 2 bd 2 ba, 30dom, 24961 Pine Creek , selling price \$415000, 2587 sq ft, 3 bd 4 ba, 109dom. 3380 New York Drive, selling price \$418000,

2307 Patriot Way, selling price \$425000, 1710 sq ft, 2 bd 3 ba, 43dom, 23794 La Posta Court, selling price \$437000, 2051 sq ft, 2 bd 3 ba, 65dom, 2540 Cottage Drive, selling price \$440000, 2790 sq ft, 3 bd 3 ba, 108dom.

3383 Braemar Lane, selling price \$448500,

2059 sq ft, 2 bd 3 ba, 281dom

14505 Arctic Fox Avenue, selling price 1885 sq ft, 2 bd 3 ba, 43dom

3009 Petunia Way, selling price \$450000, 2408 sq ft, 2 bd 3 ba, 11dom, 830 Bridgewood Street, selling price \$450000, 2680 sq.ft. 2 bd 3 ba. 40dom. 2326 sq ft, 3 bd 3 ba, 31dom, 1316 Woodvale Drive, selling price \$467000, 2254 sq ft, 3 bd 4 ba, 70dom 776 Summit View Court, selling price \$470000. 1794 sq ft, 2 bd 3 ba, 7dom, 12642 Greenbelt Road, selling price \$470900, 3137 sq ft, 3 bd 3 ba, 7dom 3228 Sterling Drive, selling price \$485000. 2059 sq ft, 2 bd 3 ba, 8dom, 19335 Box Canyon Road, selling price \$499500, 2470 sq ft, 2 bd 4 ba, 15dom 3595 Garretson Avenue, selling price \$513000, 2800 sq ft, 3 bd 3 ba, 32dom, 469 Jenny Circle, selling price \$520000, 3593 sq ft, 2 bd 3 ba, 33dom, 912 Mccall Circle, selling price \$608950, 3528

sq ft, 3 bd 3 ba, 5dom, 1645 Monte Mar Street, selling price \$647000, 3486 sq ft, 3 bd 3 ba, 69dom, 22304 Jessamine Way, selling price \$725000, 3760 sq.ft. 3 bd 4 ba. 18dom. 14420 Rock Canyon Court, selling price \$5555000, 4050 sq ft, 4 bd 5 ba, 43dom, **EASTVALE** 12583 Ruvina Lane, selling price \$320000, 1583 sq ft, 3 bd 4 ba, 82dom, 13514 Rainier Avenue, selling price \$435000, 2500 sq ft, 2 bd 3 ba, 5dom 12504 Celebration Drive, selling price \$440000, 2300 sq ft, 2 bd 3 ba, 46dom, 7421 Mayfield Street, selling price \$455000, 2145 sq ft, 2 bd 3 ba, 56dom, 8000 Vandewater Street, selling price \$465000, 2624 sq ft, 2 bd 3 ba, 85dom, 12830 Maryland Avenue, selling price \$473000, sq ft, 2 bd 3 ba, 93dom, 2854 sq ft, 3 bd 3 ba, 105dom, 6740 White Clover Way, selling price \$485000, 2889 sq ft, 2 bd 3 ba, 62dom 5769 Territory Lane, selling price \$487500, 2655 sq ft, 3 bd 3 ba, 54dom, 6748 Ruby Giant Court, selling price \$490000, 2559 sq ft, 2 bd 2 ba, 5dom, 13817 Hollywood Avenue, selling price \$499999, 3112 sq ft, 2 bd 3 ba, 41dom, 14161 Warm Creek Court, selling price \$513000, 3500 sq ft, 3 bd 3 ba, 64dom 6430 Hazel Street, selling price \$535000, 3797 sq ft, 3 bd 3 ba, 35dom, 13882 Hollywood Avenue, selling price \$540000, 3234 sq ft, 3 bd 3 ba, 66dom,

\$590548, 3498 sq ft, 3 bd 4 ba, 14dom, **JURUPA VALLEY** 7778 Lakeside Drive, selling price \$300000, 1667 sq ft, 2 bd 2 ba, 42dom, 5575 Rutile Street, selling price \$323000, 1230

**MORENO VALLEY** 22354 Echo Park Way, selling price \$150000, 1660 sq ft, 2 bd 3 ba, 5dom, 22240 Alessandro Boulevard, selling price \$152000, 1364 sq ft, 1 bd 1 ba, 282dom,

14844 Curry Street, selling price \$198000, 996 sqft, 1 bd 1 ba, 9dom, 14579 Perham Drive, selling price \$200000, 1000 sq ft, 2 bd 2 ba, 40dom. 13071 Shirebourn Road, selling price \$207500, 1195 sq ft, 2 bd 2 ba, 42dom, 11093 Silver Run , selling price \$210000, 1092 sq.ft. 2 bd 2 ba. 16dom 23198 Sweeney Drive, selling price \$215000, 1090 sq ft, 2 bd 2 ba, 5dom, 17709 Camino Del Rey , selling price \$225000, 1435 sq ft, 2 bd 2 ba, 12dom 25928 Calle Familia, selling price \$225000. 1347 sq ft, 2 bd 2 ba, 147dom, 13284 Hiawatha Lane, selling price \$230000, 1350 sq ft, 2 bd 2 ba, 55dom 13786 Rockcrest Drive, selling price \$231000, 1817 sq ft, 3 bd 3 ba, 4dom, 12531 Sunnymeadows Drive, selling price \$235000, 1919 sq ft, 2 bd 2 ba, 55dom 16233 Skywood Court, selling price \$239900, 2006 sq ft, 2 bd 3 ba, 122dom, 10221 Via Apolina, selling price \$242000, 1783 sq ft. 2 bd 3 ba. 117dom. 24641 Atwood Avenue, selling price \$245000, 1660 sq ft, 3 bd 3 ba, 4dom, 17806 Camino Del Rey, selling price \$250000, 1757 sq ft, 2 bd 2 ba, 64dom, 14850 Van Gogh Avenue, selling price \$262900, 1749 sq ft, 2 bd 3 ba, 41dom 10938 Fenton Road, selling price \$265000, 1717 sq ft, 2 bd 2 ba, 8dom, 15864 La Costa Alta Drive, selling price \$280000, 2396 sq ft, 3 bd 3 ba, 20dom 15511 Hammett Court, selling price \$285000, 2716 sq ft, 2 bd 3 ba, 79dom, 26211 Casa Encantador Road, selling price \$294958, 2257 sq ft, 3 bd 3 ba, 85dom 15343 Adobe Way, selling price \$300000, 2721 25982 Avenida De Plata, selling price \$300000, 2670 sq ft, 2 bd 3 ba, 18dom 23896 Lake Vista Road, selling price \$300000, 2464 sq ft, 3 bd 3 ba, 102dom, 24369 Mesa Ridge Lane, selling price \$305000, 2172 sq ft, 3 bd 3 ba, 16dom, 23796 Yellowbill Terrace, selling price \$307000, 2150 sq ft, 2 bd 3 ba, 79dom 26579 Danube Way, selling price \$315000, 3283 sq ft, 4 bd 4 ba, 64dom, 16863 Fox Trot Lane, selling price \$320000 2922 sq ft. 3 bd 3 ba. 57dom.

11058 Pioneer Ridge Road, selling price \$321250, 1949 sq ft, 2 bd 2 ba, 80dom, 27696 Fairmont Drive, selling price \$324900, 3236 sq ft, 3 bd 4 ba, 91dom, 26873 Sugarite Canyon Drive, selling price \$330000, 4423 sq ft, 4 bd 4 ba, 408dom, 26859 Nucia Drive, selling price \$333000, 3379 sq ft, 3 bd 3 ba, 167dom, 11695 Valle Lindo , selling price \$355000, 2703 sq ft, 3 bd 3 ba, 67dom,

NORCO 262 6Th Street, selling price \$250000, 1348 sq 11571 River Heights Drive, selling price ft, 1 bd 1 ba, 14dom, 3477 Morgan Drive, selling price \$675000, 3322 sq ft, 3 bd 3 ba, 7dom,

# The following sales transactions are from selected cities in San Bernardino and Riverside Counties for

3785 Stoddard Avenue, selling price \$115000, 2020 Rancho Drive, selling price \$295500, 2407 sq ft, 1 bd 3 ba, 41dom, 2490 Prospect Avenue, selling price \$140000, 3759 Castle Oak Drive, selling price \$304900, 1396 sq ft, 2 bd 2 ba, 44dom, 3333 Maricopa Drive, selling price \$310000, 1396 sq ft, 2 bd 2 ba, 14dom, 6857 36Th Street, selling price \$144000, 1012 2993 Miguel Street, selling price \$315000. 1638 sq ft, 1 bd 2 ba, 9dom, 9072 Wilking Court, selling price \$315000 1677 sq ft, 2 bd 3 ba, 156dom, 375 Central Avenue, selling price \$200000, 960 12721 Camino San Benito Drive, selling price \$315000, 1386 sq ft, 2 bd 2 ba, 22dom, 4186 El Dorado Street, selling price \$205000, 3580 Gettysburg Drive, selling price \$320000, 1940 sq ft, 2 bd 2 ba, 49dom 4328 Sunnyside Drive, selling price \$320000, 1712 sq ft, 2 bd 2 ba, 80dom, 8655 Colorado Avenue, selling price \$208000, 4755 Oakwood Place, selling price \$320000, 1600 sq ft. 1 bd 2 ba, 2dom. 19539 Citrus Grove Road, selling price \$324900, 1530 sq ft, 2 bd 2 ba, 24dom 5820 Arlington Avenue, selling price \$215000, 11531 Pampus Drive, selling price \$325000, 1396 sq ft. 1 bd 2 ba. 2dom. 5927 Simon Court, selling price \$325000, 1731 sq ft, 2 bd 2 ba, 58dom, 3533 Autumn Walk Drive, selling price 3205 Blossom Way, selling price \$220000, 858 \$329900, 1623 sq ft. 2 bd 3 ba, 28dom 3980 Polk Street, selling price \$220000, 1481 17639 Mountain Court, selling price \$334900, 1759 sq ft. 2 bd 3 ba, 108don 4576 Enrico Way, selling price \$338000, 2700 sq ft, 3 bd 3 ba, 65dom, 19559 Citrus Grove Road, selling price \$360000, 1840 sq ft, 2 bd 3 ba, 20dom 1959 sq ft, 2 bd 3 ba, 38dom,

sq ft, 2 bd 3 ba, 60dom, 1482 Powell Way, selling price \$220000, 1103 sq ft, 2 bd 2 ba, 82dom, 3559 Marshall Street, selling price \$225500, 1080 sq ft, 1 bd 1 ba, 29dom 3629 Taft Street, selling price \$235000, 962 sq 3347 Greenpark Lane, selling price \$365000, ft, 1 bd 1 ba, 10dom, 3388 Cande Way, selling price \$236000, 1484 911 Kilmarnock Way, selling price \$380000, sq ft, 2 bd 3 ba, 60dom, 2125 sq ft, 3 bd 3 ba, 44dom, 6887 Olympia Drive, selling price \$237000, 2234 Black Oak Place, selling price \$384990, 1315 sq ft, 2 bd 2 ba, 9dom, 2204 sq ft, 2 bd 3 ba, 119dom, 3710 Calle Curacso, selling price \$242000, 5620 Via Junipero Serra, selling price 1203 sq ft, 2 bd 3 ba, 6dom, \$388000, 1964 sq ft, 1 bd 2 ba, 9dom, 3911 Manchester Place, selling price \$242000, 11397 Turningbend Way, selling price \$389000, 1849 sq ft, 2 bd 2 ba, 9dom, 1025 sq ft, 1 bd 2 ba, 67dom 4332 Countrydale Road, selling price \$392500, 5255 Palm Avenue, selling price \$242500, 1440 sq ft, 2 bd 2 ba, 73dom, 3564 sq ft, 3 bd 4 ba, 99dom, 6414 Lansing Drive, selling price \$249900, 9155 Santa Barbara Drive, selling price 1926 sq ft, 2 bd 3 ba, 38dom, \$394950, 2700 sq ft, 2 bd 3 ba, 154dom 9371 Hawthorne Avenue, selling price 7132 Delaware Street, selling price \$395000, \$255000, 1446 sq ft, 2 bd 2 ba, 48dom 3095 sq ft, 4 bd 4 ba, 160dom, 3672 Rosewood Place, selling price \$398000, 4076 Madrona Road, selling price \$255101, 1192 sq ft, 2 bd 2 ba, 88dom, 1728 sq ft, 2 bd 2 ba, 93dom, 3365 Spring Garden Street, selling price 811 Kilmarnock Way, selling price \$399900, \$262000, 1439 sq ft, 1 bd 2 ba, 83dom, 2125 sq ft, 3 bd 3 ba, 44dom,

20455 Harvard Way, selling price \$273000, 8644 De Loss Drive, selling price \$400000, 1911 sq ft, 2 bd 2 ba, 10dom, 9109 63Rd Street, selling price \$277000, 1392 9296 Newbridge Drive, selling price \$410000, 3198 sq ft, 2 bd 3 ba, 27dom, 6780 Dorinda Drive, selling price \$280000, 8434 Syracuse Street, selling price \$450000, 3755 sq ft, 2 bd 3 ba, 48dom 4183 Inca Place, selling price \$281500, 1346 4015 Landau Court, selling price \$283500,

sq ft, 3 bd 4 ba, 150dom, 6730 Astoria Drive, selling price \$285000, 1579 11298 Apple Canyon Lane, selling price \$525000, 3650 sq ft, 3 bd 3 ba, 85dom, 7931 Old Oak Court, selling price \$525000, 2550 sq ft, 3 bd 3 ba, 86dom, 8659 Barnwood Lane, selling price \$535000, 3354 sq ft, 3 bd 3 ba, 29dom,

RIVERSIDE (CONTINUED)

17897 Roberts Road, selling price \$550000, 2830 sq ft, 2 bd 3 ba, 15dom, 12540 Sierra Creek Drive, selling price \$640000, 3920 sq ft. 4 bd 4 ba. 13dom.

SAN BERNARDINO 174 Parkdale Drive, selling price \$117000, 1591 sq ft, 2 bd 2 ba, 126dom 25608 Niles Street, selling price \$130000, 1743 sq ft, 2 bd 2 ba, 7dom, 571 25Th Street, selling price \$135000, 936 sq ft, 1 bd 1 ba, 31dom, 2460 Fremontia Drive, selling price \$138000. 1276 sq ft, 2 bd 2 ba, 0dom 1307 Lomita Road, selling price \$140000, 1200 sq ft, 1 bd 1 ba, 10dom, 1349 Valencia Avenue, selling price \$140000, 1066 sq ft, 1 bd 1 ba, 49dom,

4895 Acacia Avenue, selling price \$141750, 1227 sq ft, 2 bd 2 ba, 1dom, 248 2Nd Street, selling price \$145000, 1448 sq ft, 2 bd 2 ba, 226dom, 6605 Merito, selling price \$147000, sq.ft, 2

bd 2 ba, 47dom, 649 36Th Street, selling price \$150000, 1301 sq ft. 2 bd 2 ba, 20dom, 3412 Mountain View Avenue, selling price

\$155000, 1215 sq ft, 2 bd 2 ba, 21dom, 2841 Berkeley Court, selling price \$157500, 1092 sq ft, 1 bd 1 ba, 47dom, 3266 Acacia Avenue, selling price \$165000, 784 sq ft, 1 bd 2 ba, 19dom, 2248 Gardena Street, selling price \$165500, 1022 sq ft, 1 bd 1 ba, 104dom 642 Sequoia Street, selling price \$170000, 1150 sq ft, 2 bd 2 ba, 9dom, 2545 7Th Street, selling price \$170500, 1350

sq ft, 2 bd 2 ba, 6dom, 1158 Del Norte Drive, selling price \$175000, 1405 sq ft, 1 bd 1 ba, 83dom 2284 2Nd Avenue, selling price \$180000, 1290 sq ft, bd 2 ba, 16dom, 5595 Crescent Street, selling price \$210500, 1235 sq ft. 2 bd 2 ba. 30dom

3709 D Street, selling price \$225000, 1503 sq ft, 2 bd 2 ba, 7dom, 2666 Via San Carlos, selling price \$230000, 2068 sq ft, 2 bd 3 ba, 35dom 890 Kimbark Avenue, selling price \$239990,

1327 sq ft, 2 bd 2 ba, 19dom, 3845 Quartzite Lane, selling price \$240000, 2418 sq ft, 2 bd 3 ba, 409dom 3108 Broadmoor Boulevard, selling price \$250000, 1816 sq ft, 2 bd 2 ba, 2dom, 3115 San Gabriel Street, selling price \$254000, 2228 sq ft, 2 bd 3 ba, 70dom 6322 Acom Circle, selling price \$258000, 1744

sq ft, 3 bd 3 ba, 9dom, 18590 Krameria Avenue, selling price \$455000, 6455 Caleb Lane, selling price \$273000, 1871 3198 sq ft, 2 bd 3 ba, 46dom, sq ft, 2 bd 2 ba, 31dom, 15772 Prairie Way, selling price \$500000, 3049 6578 Monte Vista Drive, selling price \$300000, 3024 sq ft, 1 bd 3 ba, 9dom, 3988 Obsidian Road, selling price \$306000, 2083 sq ft, 2 bd 3 ba, 6dom, 2601 Meyers Road, selling price \$325000,

2459 sq ft, 3 bd 3 ba, 2dom, 6888 Caitlin Street, selling price \$350000, 2847

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